



Town Hall Meeting

August 2022

Context

Town hall meetings, also known as “all-hands” meetings, are gatherings where the team can hear news, discuss challenges, stay informed, and offer ideas. They're a time to discuss important topics and engage and build relationships with people you may not work closely with.



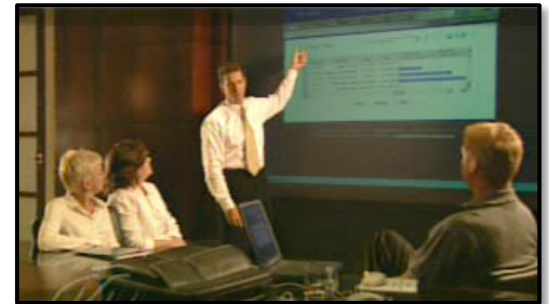
Topics

- Fairhaven's History
- Team Norms
- Open Dialogue



Fairhaven's History

- 2000 Feb Left Greens.com.
- 2000 May Company founded to develop the JavelinPro app.
- 2001 Feb Javelin Partners Program established.
- 2001 June First consulting engagement.
- 2001 Sept JavelinPro showcased on *The Next Wave* TV series hosted by Leonard Nimoy.
- 2002 May JavelinPro launched at ProjectWorld East 2002.
- 2005 Jun Fairhaven Design Studio formed.
- 2012 April First consultant hired (Lauren).
- 2019 July Subcontract to MacB for AFRL.



Fairhaven's History



- Privately owned
- Zero debt
- 22 years
- 41 clients
- 100's of Teams
- Numerous repeat visits
- 70% sales by referrals



Fairhaven's History

Why name it “Fairhaven Solutions”?

- Sara and I were contemplating the name of “Sapphire Solutions”.
- Meanwhile “Star Trek Voyager” was on TV, an episode where one crew member, recognizing stress among his teammates, has created a very detailed holographic program in 19th century Ireland, a town called Fair Haven. He wants it to be a place where the crew can unwind and recharge. It also had a secondary theme of “the challenge of changing human behavior”.
- Sara and I looked at each other and said, “Fairhaven Solutions”.



Team Norms

Expectations of how we will interact, communicate and conduct ourselves as a member of the Fairhaven Team.



Open Dialogue

